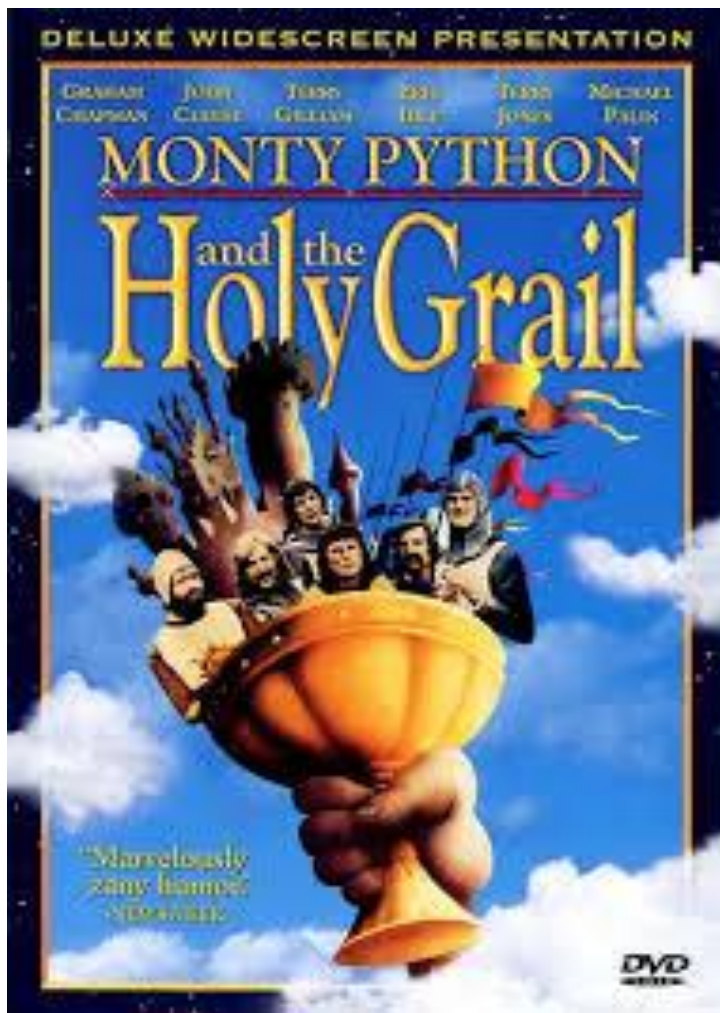


# How to Successfully Secure FUNDING

Julianne Hill, GRDCs Regional  
Cropping Solutions Co-ordinator

*Your GRDC working with you*



According to legend, it has special powers and is designed to provide happiness, eternal youth and food in infinite abundance.

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<https://grdc.com.au/Apply>

## **GRDC.....**

### Key Points

New investments need to:

- Fit with GRDC investment themes and strategies
- Seek financial or in-kind contributions from other sources where possible
- Move research results closer to industry adoption; and
- Enhance the research portfolio by responding to national and regional needs identified through GRDC engagement with stakeholders.

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GRDC are not the only funding bucket.....



This is what I'd like to find at the end of the rainbow!!

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<http://grantsdirectory.dlg.wa.gov.au/>

# **Royalties for Regions.....**

## **Programs and Schemes**

- Country Local Government Fund
- Regional Airports Development Scheme
- Recreational Boating Facilities Scheme
- Boarding Away From Home Allowance
- IFSP
- Regional Events Program
- Royal Agricultural Society Concessions – Free Entry for Children
- Support for Racecourse Infrastructure Grants Program
- Athlete Travel Subsidy Scheme
- Community Sporting Club Equipment Subsidy
- Country Athlete Scholarships
- Creative Regions

<http://www.drd.wa.gov.au/rfr/Programs-and-Schemes/Pages/default.aspx>

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It's not a chore, and I know all of you are good at it (and it's not what you are thinking!)

You are all:

- Searchers of information
- Go-getters
- Influential in your community
- Know your area

AND THAT IS IMPORTANT – ONLY YOU HAVE THAT  
ADVANTAGE IN YOUR TOWN

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*"You need to tell those around you that this time is for you and your business, and no one is to distract you during this period. You're going to be focusing on this one activity during this time, and can only succeed if this time is well spent."*

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# What they are looking for:

- Your capacity
- Your resources
- Your track record
- Your ability to manage
- Your ability to deliver on time
- Your ability to deliver what you said you would
- Being able to show good value

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# Changes

## RCSN - DELIVERY

### **Local validation of research findings plus extension and communication**

GRDC are always evolving. Changes include:

- No external tender process currently for RCSN projects
- New reporting formats
- Bigger emphasis on project design (statisticians?) and economic evaluations
- Preferred suppliers list

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## *DELIVERY* (1-3) Investment Portfolio

- Regionally and locally focussed delivery of *APPLIED* – Regional Investment areas: Agronomy, Farming Systems, Nutrition, Soils, Weeds, Pests/Entomology, Pathology (3-8) and RCSN activity
  - Validation, extension and communication- e.g. NVT, RCSN, Research updates, Groundcover, Grownotes.
  - Requires regional infrastructure and capacity
  - Needs to be able to measure effectiveness

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# Challenges

- Call them opportunities!
- Changing landscape & the speed it happens
- Rising costs
- Access to good technical and professional people
- Burn-out and chasing dollars

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**"IT HAS LONG SINCE COME TO MY ATTENTION THAT PEOPLE OF ACCOMPLISHMENT RARELY SAT BACK AND LET THINGS HAPPEN TO THEM. THEY WENT OUT AND HAPPENED TO THINGS."** -ELINOR SMITH

[believe-forever.com](http://believe-forever.com)



**THANKS EVERYONE!!!!**

**Julianne Hill**

GRDCs Regional Cropping  
Solutions Co-ordinator

Ph 0447261607

E [regionalcroppingsolutions@gmail.com](mailto:regionalcroppingsolutions@gmail.com)

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